December 2014

Welcome to the final LearnQuest Partner Newsletter of 2014!

The LearnQuest family extends warm wishes for a safe and wonderful holiday season of celebration to you, our partners, and your families.

We acknowledge and thank you for these rewarding and successful partnerships as we anticipate 2015! Best wishes for a most happy, healthy, and prosperous New Year from the LQ team!

Enhancing Partner Performance

We want to ensure that all of our partners are aware that **EVERY MONTH** we offer **FREE** Web-Based Training Courses and how easy it is to post our entire Self-Pased Virtual Courses catalog onto your website!

Each month you will see on our website that we offer to you and your clients a WBT for NO COST. We encourage you to download the course AND send it to all of your clients to download for FREE too!. Click here to download the course materials for this month's free course. Within 12 hours, IBM will send you an email with the instructions you'll need to start your course.

To quickly post the ENTIRE Self-Paced Course Catalog on your website, please watch this video and follow the steps: Interactively Download Course Catalogs

If you have any technical questions, please reach out to Partners@learnquest.com, and we will put you in touch with our team who will be happy to assist!

In the Spotlight

This month, we are incredibly proud to spotlight…LearnQuest. Last month,

What's Going On?

LearnQuest HQ has MOVED!

On December 1, 2014, LearnQuest opened its doors for the first time in a new, spacious and state-of-the-art office location. Our new address:

Two Bala Plaza
333 East City Avenue
Suite 800
Bala Cynwyd, PA 19004

All phone numbers and email addresses will stay the same. We are very excited and can't wait to send you pictures!

Ask us Anything

What is You Pass, We Pay, and how does the program work?

The You Pass, We Pay (YPWP) Program is an IBM benefit that offers reimbursement of the base cost of eligible courses when an eligible IBM Software technical certification is achieved. Not all courses are eligible for YPWP reimbursement: only IBM software technical certification preparatory roadmap courses listed on the YPWP website are eligible.

This program is

TrainingIndustry.com recognized LearnQuest as one of the 2014 Top 20 IT Training Companies. TrainingIndustry.com's mission is to continually monitor the IT training marketplace for the best providers of training services.
The selection criteria for the exclusive 2014 Top 20 IT Training Companies List was based on: leadership and innovation in IT training; breadth of IT training and delivery methods offered; company size and growth potential; quality and number of clients/users; geographic reach and awards, recognition, and competitive differentiation.

LearnQuest is incredibly proud and honored to recieve this award! To read the entire press release, please click here: LearnQuest: A Top 20 IT Training Company

managed by IBM; please direct any further questions about YPWP to the e-mail addresses that appear on the YPWP website.

**Join us on
Social Media**

Partner Portal Updates

Registration Reports
There is now a link under each scheduled class that reads 'Registration System.' This link is used for our Partners who schedule Public Classes. Our Public Partners can view any LearnQuest students that have registered through www.learnquest.com via this link. This step will help manage Partner student enrollments as separate from students enrolling directly from LearnQuest's website.

IBM Course Updates
IBM continues to manage all course updates and course revisions. In fact, we have included a space on the Partner Portal that lists all IBM released course updates/revisions/changes to make this essential information readily available to you. To view all of these announcements, please visit this link within the Marketing Center of your Partner Portal: View curricula updates

Student Registration and E-Learning Purchases
Effective immediately, Partners must use the 'Load Data' function of the Partner Portal to enroll students into classes and purchase e-learning. Previously, Partners were able to register students or purchase e-learning using the forms on the LearnQuest website; this is no longer available. Please let us know if you have any questions!
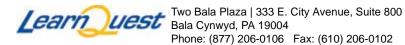
Alternate Lab Dates Request
In an effort to accommodate Partners that wish to reserve labs on dates other than the class schedule date, the 'Reserve a Lab' link on the Partner Portal has been updated. There is now an option to reserve alternate dates for labs. The default is always the class dates. Please use this field only if you wish to reserve labs on dates other than the start and end

date of a class.

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LearnQuest is accredited by the Accrediting Council on Continuing Education and Training (ACCET). ACCET was founded in 1974 with the mission of continuously improving education and training. ACCET has been officially recognized by the United States Department of Education since 1978 as an authority in the quality of education and training provided by the institutions they accredit.

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