Leverage the Power of three IBM EMEA Conferences:



Sponsorship and Exhibit Opportunities 13 - 16 October|Dublin, Ireland

Increase your visibility among clients, grow your business, and cultivate new leads by becoming a sponsor or exhibitor in the Solutions EXPO at these three Dublin IBM Conferences: The IBM Digital Experience 2015, the IBM Software University 2015 | WebSphere Technical University PLUS and the IBM Commerce Learning Academy 2015 are held together in one place. The Solution EXPO is a centrally located busy hub for you to feature your solutions. Reach IT decision makers and promote your solutions to a targeted audience.

For more information about sponsorship opportunities or to discuss additional individual sponsorship opportunities contact:

Isabelle Yriarte | Regional Sales Executive | LearnQuest E-mail: <u>isabelle.yriarte@learnquest.com</u> Phone: +33-670274066



Top five reasons to invest in the Solutions EXPO

- **1.** Take advantage of unique sponsorship **opportunities** to increase your visibility among clients, business partners and IBM employees.
- 2. Leverage networking and collaboration opportunities to forge new **partnerships**, build stronger relations, and grow your business.
- 3. Immerse yourself in sessions that build the skills you need to create **competitive advantage** and help your business succeed.
- **4.** Strengthen attendee **knowledge** of your products and services, and demonstrate leadership in your industry.
- 5. Turn opportunities into outcomes with the **leads** you capture at IBM Dublin Conferences 2015.

Overview

Solutions EXPO Dates & Hours

Tuesday, 13th Oct 18:15 - 20:00 Welcome Reception

Wednesday, 14th Oct 10:00 - 20:00 EXPO Opening 17:45 - 20:00 Networking Reception

Thursday, 15th Oct 10:00 - 17:45 EXPO Opening

More information:

ibm.com/training/events/ede_ ibm.com/training/events/websphere_ ibm.biz/cla-2015

This event is being organized as part of IBM's Global Skills Initiative by LearnQuest, an IBM Global Training Provider.

Act now and contact: isabelle.yriarte@learnquest.com



Sponsorship Packages (Participation is subject to review and approval)

Basic Packages Inclusions	Diamond	Platinum	Gold	Silver	Bronze	Standard
Price	35.000€	15.000€	10.000€	7.500€	5.500€	4.995€
Numbers of available Packages at this title level	1	2	4	6	unlimited	unlimited
Exhibition Space Size	4 x 2m	2 x 2m	2 x 2m	1 x 2m	1 x 2m	1 x 2m
Wireless Internet Access & Electricity	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark
Full Conference Badges Include access to entire conference.	10	5	4	3	2	2
Sponsorships	Welcome Reception + Prize Draw	Gala Dinner + Prize Draw	l Lunch + Prize Draw	Lab Sponsorship	Certification Sponsorship	-
1 Logo with Hyperlink on IBM event web site	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark
Technical presentation lecture slot and posting of content on attendee portal (60 min) All presentations are subject to review/approval and submission due dates apply.	✓	✓	✓	✓	-	-
Literature seat drop during Keynote	\checkmark	-	-	-	-	-
Sponsor Logo on Conference Welcome Bag	~	-	-	-	-	-
1 page insert in Welcome Kit Up to one A4 folded or smaller flyer or one small flat promotional item.	./	1	./	-	-	-
Logo in logistics pre-event email to participants	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark	\checkmark
Free text in Event Guide	400 words	250 words	200 words	150 words	100 words	50 words
Outside back cover on Event Guide	✓	-	-	_	_	-
Inside back cover on Event Guide	-	-	-	-	-	-
Lead Retrieval System	\checkmark	\checkmark	1	1	1	

Increase your visibility among clients, grow your business, and cultivate new leads by becoming a sponsor or exhibitor in the Solutions EXPO at IBM Dublin Conferences 2015

Additional individual sponsorship opportunities are possible – just contact us: Isabelle Yriarte | Regional Sales Executive | LearnQuest E-mail: <u>isabelle.yriarte@learnquest.com</u> Phone: +33-670274066